

Summer



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WELCOME To our Summer Newsletter

Dear clients & friends,

Welcome to the Adam Hayes Estate Agents Summer Newsletter! As the warm season brings a renewed sense of energy, we're excited to share some fantastic news and updates with you.

With the recent arrival of the new Labour government, we anticipate many positive changes in the housing market. Historically, Labour administrations have prioritised housing and infrastructure, and we expect this tenure to be no different.

Their suggestion that they will boost housing availability and affordability promises to invigorate the market, providing more opportunities for both buyers and sellers. Moreover, there's widespread speculation that interest rates will fall under this new government, making it an ideal time for prospective homeowners and investors to make their move.

In this edition of our newsletter, we're delighted to showcase some of our finest properties, offering a glimpse into the diverse and vibrant market we serve. Whether you're looking for a charming starter home or a luxurious estate, our portfolio has something to cater to every taste and need.

We will also dive into how the new government's policies are expected to impact the housing market in more detail. From new housing projects to potential regulatory changes, understanding these shifts can help you make informed decisions.

Summer is a fantastic time to consider making a move, and we've put together some top tips to help you navigate the process smoothly. From staging your home for sale to understanding market trends, our expert advice is designed to set you on the path to success.

Additionally, we'll explore the question: Is it worth extending your home to add value? With the market in flux, many homeowners are considering renovations as a way to increase their property's worth. Our insights will help you weigh the costs and benefits of such an investment.

Thank you for being a part of the Adam Hayes community. We're here to support you every step of the way, and we look forward to helping you achieve your property goals this summer.

Warm regards,

Yasser Elkaffass

Director

PROPERTIES FOR SALE







Gainsborough Road, North Finchley, N12

OIEO £950,000

Nestled on one of the most desirable tree lined roads in North Finchley and conveniently located within short walking distance to Woodside Park Station, local shops and amenities is this four double bedroom terraced family house filled with character. The property benefits from original wooden flooring throughout, a bright and spacious front reception room and a further dining room, a separate modern kitchen/diner, a guest cloakroom, a three piece family bathroom suite and a number of original period features.



Woodgrange Avenue, N12 £975,000

Situated in one of the most desirable tree lined roads in North Finchley and conveniently located within the catchment area for a number of popular schools including Wren Academy, is this well presented and extended five bedroom character family house. The property benefits from a large kitchen with dining area; two reception rooms, a guest cloakroom; off street parking; brick built outbuilding with power (home office/gym) and many original features.



Woodside Park Road, N12 £1,500,000

Nestled just minutes away from the convenience of Woodside Park tube station, is this exquisite 5-bedroom, 3-bathroom semi-detached residence that seamlessly blends timeless character with modern comfort. This enchanting home boasts a tasteful preservation of period features, such as majestic fireplaces, intricate ceiling moldings, and beautifully stained windows, creating an atmosphere of elegance and charm.









Beech Lawns, North Finchley, N12

£350,000

Situated in this popular turning off Torrington Park and within minutes' walk to North Finchley's High Road is this newly refurbished two bedroom ground floor apartment. The property is offered chain free and benefits from two generously sized bedrooms, private patio leading to communal gardens, a separate kitchen and a four piece bathroom suite. This property presents an excellent opportunity for first-time buyers or buy-to-let investors.



Woodside Park Road, N12 £475,000

Situated in the heart of North Finchley and within an attractive period building is this deceptively spacious and bright three bedroom first floor conversion. The property offers three generously sized bedrooms, a family bathroom, and an open plan kitchen/diner leading to an attractive Juliet balcony with the potential modernise and provides an opportunity to create a three bedroom, two bathroom split level property.



Birkbeck Road N12 £420,000

Situated in this popular tree lined location off Nether Street is this charming two double bedroom first floor maisonette. Nestled within an attractive character building, this property boasts an excellent location and must be viewed to truly appreciate its appeal. The layout includes a separate eat-in kitchen, perfect for culinary enthusiasts seeking a dedicated space for cooking and dining.



PROPERTIES FOR SALE











Grosvenor Road, Muswell Hill, N10 £1,350,000

Situated within the highly sought-after catchment areas of Rhodes Avenue Primary and Alexandra Park Secondary schools is this beautifully presented four-bedroom, four-bathroom modern detached house, elegantly arranged over three floors. This exceptional property has been tastefully modernized throughout, featuring a stunning fitted kitchen/breakfast room and contemporary bathroom suites. Other benefits include off-street parking, a decked roof terrace, a south-facing garden, and air conditioning.

Conveniently located, this home is within close proximity to Muswell Hill Broadway, offering a wide selection of shops and restaurants. It is also a short bus ride away from Bounds Green tube station (Piccadilly Line) and Alexandra Park, Palace, and its mainline station, providing easy access to the City (Moorgate and Old Street). Additionally, you are within minutes' walk of Muswell Hill's 18-hole golf and tennis clubs.

This remarkable residence perfectly blends modern luxury with family-friendly practicality, making it an ideal choice for those seeking a premium living experience in a vibrant and well-connected area. Whether enjoying the serene garden, the stylish interiors, or the excellent local amenities, this house is truly a gem in the heart of Muswell Hill.

To arrange a viewing or book a valuation please call our East Finchley office on 020 8883 2621. Alternatively Scan the QR Code for an Instant Valuation







Durham Road, East Finchley, N2

£1,395,000

Located in the heart of East Finchley's highly sought-after county road, this terraced family house boasts six bedrooms, two bathrooms, and three reception rooms. Comprising three spacious reception areas, an additional morning room, and a kitchen leading to a mature rear garden, this property offers ample space and flexibility.



Lewis Gardens, N2 OIEO £700,000

Situated in this tree lined turning off East Finchley High Road and conveniently located in the catchment area for St Martins Primary School is this three bedroom, two reception, unmodernised terraced family house. This property presents an incredible opportunity for those seeking a home with immense potential and offers a blank canvas for buyers to create their dream home.



Manor Park Road, N2 OIEO £800,000

Situated in this popular tree lined road turning off Church Lane and within a short walk to East Finchley's High Road is this three double bedroom, two bathroom end of terraced family house. The property benefits from an approximate 13ft modern eat in kitchen, double glazing windows, a low maintenance rear garden and off street parking for up to three cars.



PROPERTIES FOR SALE







Squires Lane, Finchley, N3

£795,000

Conveniently located near local amenities and reputable schools is this exquisite four bedroom linked semidetached home which embodies the essence of family living. The property is meticulously presented and is characterised by high ceilings and charming feature fireplaces, every corner exudes warmth and elegance.. The home's strategic design welcomes an abundance of natural light, courtesy of both south and north facing windows, illuminating the space throughout the day.





Beechwood Avenue, N3 OIEO £1,650,000

A charming four bedroom, three bathroom detached house conveniently located in this popular tree lined location off Regents Park Road and within catchment area for a number of popular schools including Akiva Primary School and St Theresa's Primary School.

Glebe Road, N3 OIEO £650,000

Situated off Squires Lane offering convenient access to the North Circular Road (A406) and a wealth of local amenities is this three double bedroom terraced house. This property presents a golden opportunity to own a family home with no onward chain.









Hendon Lane, Finchley N3

OIEO £500,000

Set back off Hendon Lane and within close proximity to transport facilities, places of worship and local amenities is this two bedroom, two-bathroom (one en-suite) apartment on the ground floor. The property is offered chain free and has been recently refurbished. Benefiting from a spacious and bright reception room, a separate modern kitchen with new integrated appliances, a balcony, wooden floors, built-in storage cupboards and two modern bathrooms. This property would best suit first time buyers and those who are downsizing.





OIEO £550,000

A contemporary haven in the heart of tranquility, where urban convenience meets timeless elegance. This three-bedroom residence is situated in a sought-after, lift-serviced block set back off Regents Park Road, offering both privacy and accessibility. The spacious interior seamlessly flows into a charming balcony, providing a perfect spot to unwind and savor the picturesque surroundings.



Gravel Hill, N3 £450,000

Set back off Hendon Lane and conveniently located near transport facilities, places of worship, and local amenities is this two bedrooms, two bathrooms (one en-suite) ground-floor apartment. The property is offered chain-free and benefits from a spacious reception room, a separate modern kitchen/diner, a balcony, wooden flooring, built-in storage cupboards, and a security entryphone.



How a New Labour Government May Impact The Market

The recent landslide victory of the Labour Party in the UK has set the stage for a series of significant policy shifts, particularly in the housing sector. At Adam Hayes Estate Agents, we believe it's crucial for homeowners, buyers, landlords, and investors to understand the potential impacts of these changes on the property market. Here's an in-depth look at Labour's housing policies and what they might mean for you.

Increased Housing Supply

One of Labour's cornerstone promises is to tackle the housing crisis by increasing the supply of affordable homes. The party plans to build over 300,000 new homes annually, with a focus on social housing and affordable ownership schemes. This ambitious construction drive aims to address the imbalance between demand and supply, which has been a key driver of rising house prices in recent years.

Increased availability of affordable homes could make it easier for first-time buyers to enter the market. It might also lead to a cooling of house price inflation, making properties more accessible. While increased supply may stabilize prices, it could also mean that properties might take longer to sell as buyers have more options. A more balanced market could present opportunities in newly developed areas, particularly if infrastructure and amenities improve alongside housing.

Renters' Rights and Regulation

Labour has pledged to introduce more stringent regulations to protect renters. This includes extending tenancy agreements, capping rent increases, and ensuring better standards in rental properties. The aim is to provide greater security and affordability for tenants.

These measures could mean more regulatory compliance and potentially lower returns if rent caps are introduced. Landlords may need to invest more in property maintenance to meet higher standards.

Enhanced protections and more stable rent prices could make renting a more attractive long-term option, possibly reducing the urgency to buy. The rental market may become less lucrative if profit margins are squeezed. However, well-maintained properties in desirable areas will likely continue to perform well.

Focus on Green Housing

Labour's commitment to environmental sustainability includes retrofitting existing homes to improve energy efficiency and reduce carbon emissions. Grants and incentives are expected to support homeowners and landlords in making these upgrades.

Retrofitting can enhance property value and reduce energy bills, making homes more attractive to eco-conscious buyers. Properties with higher energy efficiency ratings could see increased demand and potentially command higher prices. Investing in green properties may yield long-term benefits as sustainability becomes a more prominent factor in property valuation.

Taxation and Property Investment

Labour has signalled potential changes to property-related taxes, including higher stamp duty for second homes and overseas buyers. The party also plans to review council tax, potentially replacing it with a system more aligned with current property values.

First-time buyers may benefit from potential tax reliefs, while those purchasing additional properties might face higher costs. Changes in taxation could affect the dynamics of the property market, influencing both demand and pricing.

Higher taxes on second homes and foreign investments could dampen speculative purchases, leading to a more stable market. However, investors might need to reassess their strategies to accommodate these changes.

Conclusion

Labour's housing policies are poised to reshape the UK property landscape significantly. While increased housing supply and improved renter protections aim to address affordability and security, the emphasis on green housing and potential tax reforms reflects a broader shift towards sustainability and fairness.

At Adam Hayes Estate Agents, we are committed to keeping you informed about these developments and helping you navigate the evolving property market. Whether you're looking to buy, sell, rent, or invest, our team is here to provide expert advice and support every step of the way.

PROPERTIES TO LET











Nether Street, North Finchley, N12 £4,500 PCM

Nestled in the sought-after Nether Street, N12, this beautifully presented six-bedroom semi-detached family house offers an excellent location within the catchment area of reputable local schools and provides easy access to West Finchley Tube Station (Northern Line) and a variety of shops and amenities. This stunning property exudes charm and character, featuring two spacious receptions and a lovely kitchen diner on the ground floor, perfect for entertaining and family gatherings.

The first floor boasts four generous bedrooms and a luxurious family bathroom complete with a roll-top bath, providing a relaxing retreat. The second floor houses two additional spacious bedrooms, one with a modern ensuite shower and the other with bifold doors opening onto a private balcony, offering an ideal spot for morning coffee or evening relaxation.

Retaining many period features, this home showcases working fireplaces and high ceilings, adding to its timeless appeal. With its blend of modern convenience and classic elegance, this property on Nether Street is a rare find, promising comfortable family living in a prime location. To really appreciate the size, condition and location, an internal viewing is highly recommended!









Stapylton Road, Barnet, EN5

£2,000 PCM

Experience luxury living in this beautifully refurbished two-bedroom apartment, perfectly situated for easy access to Barnet High Street, a variety of shops and amenities, including The Spires and High Barnet Tube Station. This purpose-built apartment boasts a high-end finish, featuring a modern fitted kitchen with integrated appliances, a contemporary bathroom, new carpets, double glazing, and gas central heating. To truly appreciate the spaciousness, condition, and prime location, we highly recommend scheduling a viewing!



Lambert Way, N12 £1,800 PCM

Discover this charming first-floor conversion apartment, featuring two spacious double bedrooms and two modern bathrooms (including one ensuite). Situated in the vibrant heart of North Finchley, this lovely home is just a stone's throw from an array of shops, cafes, restaurants, and excellent transport links, including West Finchley Station.



Friern Park, N12 £2,995 PCM

AA beautifully presented ground floor apartment nestled within this charming development ideally situated within easy reach of North Finchley High Road and Woodside Park Tube Station (Northern Line). The property benefits from three bedrooms, a spacious 22ft reception room, ample storage, a modern fitted kitchen, guest WC and direct access to a patio and communal gardens.



PROPERTIES TO LET











East End Road, East Finchley N2 £2,500 PCM

Introducing a beautifully decorated three-bedroom, two-bathroom house ideally situated on East End Road, in a sought-after location with convenient access to East Finchley Tube Station and local amenities. The ground floor boasts a spacious dining area/lounge with elegant wooden flooring that seamlessly flows into the modern, open-plan fitted kitchen. Additionally, this floor includes a guest WC and a generously sized bedroom with an ensuite shower.

On the first floor, the principal bedroom, approximately 12ft in size, features fitted wardrobes for ample storage. A contemporary family bathroom and a further bedroom with fitted storage complete this level. Further highlights of this property include a lovely rear garden, off-street parking, double glazing, and insulated flooring downstairs for added comfort. The house benefits from Eco Electric heating, ensuring energy efficiency and eliminating the need for gas. Conveniently located near local schools, places of worship, and various parks and open spaces, this home is perfect for families seeking both comfort and convenience.









Lankaster Gardens, East Finchley, N2

£2,100 PCM

A stunning two bedroom raised ground floor purpose-built apartment situated in this modern development within easy access to East Finchley Tube Station and local amenities. The property benefits from an approx. 21ft reception with a modern open plan fitted kitchen and sliding doors leading onto a rear facing balcony, a lovely approx. 30ft decked terrace area, two modern bathrooms (one an ensuite shower), fitted wardrobes, allocated parking, gas central heating and double glazing.



Ossulton Way, N2 £2,300 PCM

A well presented two bedroom first floor maisonette situated in this sought after location, within easy access to East Finchley High Road and East Finchley Tube Station (Northern line). The property benefits from a modern fitted kitchen and bathroom, a good size lounge, balcony, spacious communal gardens, double glazing and gas central heating.



Oakridge Drive, N2 £1,800 PCM

Discover the charm of this delightful two-bedroom ground-floor apartment, nestled in a serene residential enclave with convenient proximity to East Finchley Tube Station and local conveniences. The property benefits from an approximately 11ft lounge that leads onto a lovely patio and communal garden, a perfect setting for relaxation.









Sunny Gardens Road, Hendon, NW4

£2,500 PCM

Experience the charm of this exquisite ground floor conversion boasting two spacious double bedrooms and a delightful private garden. Nestled conveniently close to Hendon Central Station (Northern Line) and a plethora of shops and amenities, this property offers both convenience and comfort. Recently decorated, this residence exudes modern elegance. Step into the expansive 19ft lounge seamlessly connected to a stunning open-plan kitchen, creating an inviting space for entertaining or relaxation.



Etchingham Park Road, N3 £1,950 PCM

A charming first floor apartment boasting two spacious double bedrooms, nestled in a prime location offering convenient access to both West Finchley and Finchley Central Tube Stations (Northern Line), as well as Victoria Park and an array of local amenities. This delightful property features a generously proportioned fitted kitchen, complemented by an approximately 13ft reception area and a modern fully tiled shower room.



Lyttelton Road, N2 £2,150 PCM

A lovely three bedroom first floor maisonette with a private garden garden and off street parking situated in this sought after location, within easy reach of East Finchley Tube Station, Brookland School, and multiple shops and amenities. The property benefits from a spacious reception, a separate WC, fitted kitchen with dishwasher, wooden flooring, secondary glazing and gas central heating.



PROPERTIES TO LET







Coleridge Road, North Finchley, N12

£2,800PCM

This beautifully decorated three / four-bedroom end-of-terrace house, ideally located for easy access to Woodside Park Tube Station (Northern Line), local schools, and the vibrant amenities of North Finchley High Road. The property benefits from a spacious 22ft lounge filled with natural light, perfect for relaxation and entertaining, and a modern fitted kitchen with ample storage and wooden flooring throughout.



High Road, N12 £2,300 PCM

Discover this lovely three-bedroom first-floor apartment, ideally situated just off North Finchley High Road. Enjoy the convenience of being within easy reach of local shops, amenities, and North Finchley Leisure Complex. This beautiful apartment boasts a modern fitted kitchen with elegant stone worktops, an impressive 16-foot reception room, and the added security of an entry phone system.



Torrington Park, N12 £1,700 PCM

A modern two double bedroom first floor purpose built flat situated in this popular location within easy access of North Finchley High Road and local amenities. The property benefits from an approximately 20ft reception, modern kitchen, gas central heating, double glazing, wooden flooring and a separate WC. Ideal for a couple or two friends.



Our Summer Tips To Get You Moving

The brighter and longer summer days are a popular draw for potential buyers with parts of the UK reaching record-breaking temperatures recently, the warmer weather can present some unique challenges for sellers.

There are several steps you can take to showcase your property to its full potential in the summer heat and ensure the reality matches the brochure photographs. Here are Seven Top Tips for maximising the chances of a successful summer listing.

1. CREATE A GREAT FIRST (AND FRONT) IMPRESSION

First impressions count. Set the tone by tidying up the front garden and exterior of the house, trimming hedges and perhaps giving the window frames a lick of paint. Window boxes filled with fragrant flowers or a pair of large flowerpots either side of your front door will not only provide a pop of colour but lift a buyer's mood before they step inside.

2. COMFORT AND KEEPING COOL IS KEY

While not many homes in the UK have air conditioning, there are measures that can be taken to improve comfort and ensure your house stays as cool as possible for would-be buyers. For viewings, let the natural light (and fresh air) in, though be sure to optimise airflow by opening windows and leaving doors open between rooms. Keep potential buyers hydrated by providing bottles of water in an ice bucket (or the kitchen sink) – a thoughtful touch that can go a long way in creating a lasting impression.

3. APPEAL TO THE SENSES

Home cooking smells more enticing in colder months, but the warmer weather can make them stronger and linger for longer. Also watch out for pet smells, musty cellars or basements and don't forget to empty the indoor bins if it's a particularly hot day.

4. CLEAN THE WINDOWS

Dirty windows not only restrict the views outside, but also limit the natural light coming in. On sunny days this will be particularly evident – as will any smudges or fingerprints – so make sure the windows shine prior to viewings.

5.FOCUS ON THE GARDEN

A glorious garden with flowers and foliage in full bloom will not only look attractive but smell sweet too, providing potential buyers with a feast for their senses. Make sure your garden is looking its best by mowing the lawn and watering flowerbeds, though be mindful of conserving water during the dry spells. If you live in a flat, even the smallest of balconies can become a verdant oasis so plant some containers and get growing. If you don't have any outside space, bring the outside in – seasonal flowers dotted around a property in bud vases can work wonders.

6. SHOW OFF THE ALFRESCO LIFESTYLE

From barbeques and pool parties to sophisticated summer soirées, we all love to entertain outdoors. Set the alfresco stage and potential buyers will imagine themselves spending time with friends and family in your garden. Create a cosy and inviting seating area with comfortable garden furniture and dappled shade. Consider cushions, lanterns, parasols and candles to elevate the space. If you have a series of viewings over the weekend, consider laying the table for lunch with colourful crockery and setting up an outdoor game such as croquet on the lawn.

7. SWIMMING POOL PERFECTION

If you are lucky enough to have a pool, this is the best time to show it off, perhaps creating a stylish Slim Aarons look with chic pool furniture. Primp those plant pots, jet wash the paving, and make sure the filters give that sparkling appearance to the water, so it is oh so inviting.

Is it worth extending My Home?

Buying and owning property in London is notoriously expensive, a reality common to many capital cities but particularly pronounced in such a vibrant and opportunity-filled destination. Property owners in London understand that investing in their property can be very lucrative. Whether through small renovations like garden landscaping or major projects like installing a conservatory, home improvements can significantly boost property value. Home extensions, with the right planning, can be especially profitable.

There are numerous types of home extensions, such as loft conversions, rear extensions and side return extensions, each offering unique benefits depending on your needs and goals. For instance, a loft conversion might be ideal if you simply need an extra room, while a rear extension with a garage could be advantageous in areas where parking is scarce, attracting higher-paying buyers. However, it's crucial to remember that not all renovations guarantee a return on investment. Careful consideration of upfront and maintenance costs versus potential benefits is essential to avoid financial pitfalls.

Common extensions to consider include side return extensions, wrap-around extensions, single or double-storey extensions, rear extensions including garages, loft conversions, and basement conversions. The choice largely depends on personal requirements and the specific demands of the local market.

For example, a wrap-around extension is unlikely if only one extra room is needed. Instead, a loft conversion might be more suitable and cost-effective. In contrast, a rear extension with garage space could be more beneficial in areas with limited parking.

Cost is a significant factor when planning any property changes. It's vital to plan a project within budgetary limits while ensuring it remains a worthwhile investment. The cost of house extensions in London varies widely, influenced by the type of extension, the area, project size, and the contractors hired. Extensions are often quoted per square meter, meaning larger projects will cost more.

Additionally, specialized services like scaffolding for double-storey extensions or piling for basement conversions can increase costs. In London, the price per square meter for house extensions ranges from £1500 to £2000, higher than in other parts of the UK.

Despite the high costs, extensions can offer significant financial and non-financial benefits. They can add substantial value to your property, often making the initial expense worthwhile. For instance, adding a spare bedroom or an extra bathroom can significantly increase your home's market value, appealing to buyers willing to pay a premium for additional space.

Extending your home can also be more cost-effective than moving. Rather than navigating the expensive London property market to find a new home, homeowners can adapt their current property to meet changing needs, whether that means creating a home office, adding a ground-floor bathroom for a family member with mobility issues, or building a new bedroom for a growing family.

As London property prices continue to rise, extending and adapting existing homes becomes an increasingly attractive option for many homeowners. It allows for personal customization and can be more economical than purchasing a new property. For property-related advice and assistance with planning your next home extension, feel free to contact our experienced sales team.



"I was very happy with my experience of renting out a flat with Adam Hayes. Everyone was very courteous from the start and most importantly did not hassle me like some agents do. They were available to talk to and patiently explain the process and found the perfect tenants for me."

Ms S Ben Isaac



"Adam Hayes Estate Agents - by far the best estate agents in North London. I have been using them since 2008 and I cannot recommend them highly enough whether it comes to rental or sale. They are extremely professional and thorough and patient in everything they do. They recently assisted me in the sale of my flat and were absolutely fantastic. If you are busy working professional like myself and you need someone to take care of lettings and or sales, you must use Adam Hayes. You seriously will not regret it!"

Dr Kavur Pate

"Best experience using an estate agency ever! Adam Hayes was recommended to me by a friend I called them and they came promptly to assess my property, discussed the whole process from start to finish and was very happy with their valuation. Great team, communications, energy and knowledge of the area and property market. My property sold quickly and efficiently. I will definitely use again!"

Mr N Tuitt



HUNDREDS OF VERIFIED GOOGLE REVIEWS



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